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Qualifications Based Selection

QBS provides better life cycle costs, enables innovative design, and permits consultants to add value to a project.

ACEC-MB had an excellent meeting with Mayor Bowman regarding qualification based selection on June 26th. He's very receptive to QBS and instructed us to meet with Barb D'Avignon, Manager of Materials for the City of Winnipeg (COW).

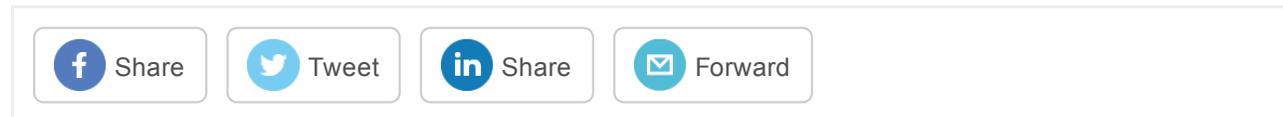
As other organizations are also meeting with the COW regarding QBS, I believe a coalition would help us achieve our goals sooner. On September 2, 2015, the coalition met for the first time. The coalition consists of ACEC-MB, CTTAM, Manitoba Architects Association, Winnipeg Construction Association, Winnipeg Chamber of Commerce and Manitoba Heavy Construction Association. APEGM's

lobbyist also attended to provide perspective. All organizations attended the first meeting. The exchange of information was excellent. We all agreed a key component is getting buy-in from city council and from the city's administrators.

Research will be conducted to determine what is important to the stakeholders. We have a small ACEC-MB task force working on this initiative and need more volunteers. Anyone who is interested in this initiative should contact Alana.gauthier@wspgroup.com.

By Alana Gauthier, P.Eng,
ACEC-MB President

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Election 2015: Show your support for infrastructure investment

ACEC is making infrastructure an issue in this election. The upcoming election on October 19 will be critical for the consulting engineering sector in Canada. You can help – visit www.VoteInfrastructure.ca!

ACEC has launched its #VoteInfrastructure campaign and its www.VoteInfrastructure.ca website to provide important information on why infrastructure investment needs to be an election issue. Use www.VoteInfrastructure.ca to generate a form letter to candidates – including incumbent Members of Parliament – in your riding, asking them to make infrastructure investment a priority in the 2015 election. This is a quick and easy process – it only takes a couple of minutes to send a letter, by email, to your local candidates!

The government's leadership and commitment to infrastructure investment will have a dramatic and lasting impact on whether federal, provincial and municipal infrastructure will meet the needs of Canadians. It is extremely important that Canadians have the opportunity to make an informed decision on this key issue. That is why, in the lead-up to and during the election, ACEC is taking a proactive approach to ensure that our message on infrastructure investment is heard loud and clear.

We will be continuously updating the information available through this website -

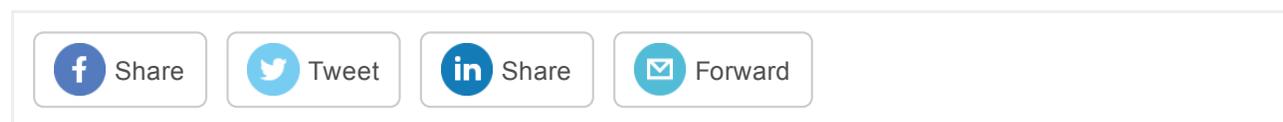
including the major party's platforms on infrastructure as they are released. In addition, ACEC has written the party leaders directly and has specifically requested that they answer the following questions:

- What is your party's position on long-term, ongoing infrastructure investment by the federal government? How will you ensure that infrastructure investments are strategic and predictable in order to provide the best value and return on investments to Canadians?
- How would your party finance infrastructure investments? How should the appropriate sharing of responsibility for financing and managing various types of infrastructure by each level of government (federal, provincial, municipal) and the private sector be determined?
- How will your party work with stakeholders, including the provinces and territories, to ensure that infrastructure programs will have a clear, efficient and transparent application process that reflects the demonstrated needs of communities and the economy?
- How would your party encourage and support asset management by communities in order to prioritize the real needs and objectively measure the success of infrastructure investments?
- What is your party's position on assisting the private sector with its infrastructure needs (especially in northern and remote regions) to allow Canada's natural resources to be developed in a socially and environmentally responsible manner and to allow resources and other goods to reach markets within Canada and internationally?

Their responses, when received, will be available for ACEC members and other interested Canadians to read and compare at www.VoteInfrastructure.ca . Please encourage supporters of infrastructure investment to participate by using the hashtag #VoteInfrastructure.

Also visit the advocacy page at www.acec.ca for additional information on this and other important issues to the consulting engineering sector in Canada.

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2015/2016 Mentorship Year

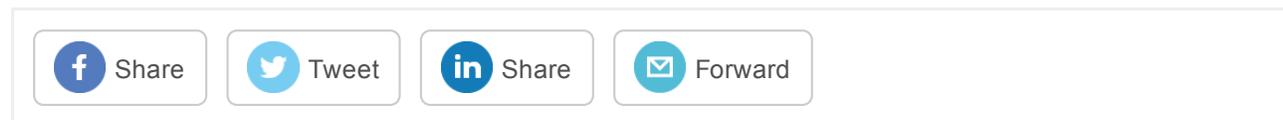
Registration Open for the 2015/2016 Mentorship Program!

The ACEC-MB Mentorship program pairs University of Manitoba Engineering

students with industry professionals, giving students an opportunity to better understand the consulting industry. It is a great opportunity to give back, gain volunteer (or continuing development) hours, and have an impact on a future engineer's career.

Mentor recruitment has launched for the upcoming year and we invite you to visit [ACEC-MB](#) for more information or to access the mentor application [form](#). The program is open to any employee of an ACEC member firm, regardless of background or discipline. All mentor applications must be received by September 30, 2014. For additional information please contact us at mentorship@acec-mb.ca.

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Events:

ACEC-Manitoba's Young Professionals present their 7th Annual Gala

What:	7th Annual Young Professionals Gala	
When:	6:00 pm, October 21, 2015	
Where:	Bergman's on Lombard , 167 Lombard Avenue	
Cost:	Individual	\$60
	1/2 Table (4 tickets)*	\$60
	Full Table (8 tickets)*	\$60

**This event is rush seating. A limited number of tickets are available.*

To register, please visit our [registration webpage](#). Space is limited, so register early to avoid disappointment!

The Annual ACEC-MB Young Professionals Gala will be held October 21, 2015. This year's Gala will be held at Bergmann's on Lombard. Don't miss this great opportunity to build your professional network, and celebrate with other industry professionals! The event will begin with Cocktails at 6:00 PM, followed by dinner and a keynote address delivered by Dr. Gerry Price.

Dr. Gerry Price is the President and CEO of Price Industries, Gerry joined Price Industries in 1977, and over the past 30 years has held a number of positions in the contracting, information technology, manufacturing and sales divisions. He moved to

Singapore in 1985 and played a major role in the start-up of their Singapore operation. In 1986, Gerry became President of Price Industries and proceeded more aggressively with growth strategies for the Price Group, including their expansion into the USA in the late 1980's. During his tenure in the company he has launched many new product lines, factory expansions and new business units. The rapid growth of the Price Group is based on three ingredients – best-in-class service, relentless product development and providing e-commerce and multimedia marketing aides. Dr. Gerry Price was the 2013 APEGM Leadership Award recipient and has been actively involved in Manitoba through support of the University of Manitoba EITC capital campaign, the Friends of Engineering Program, among many others. He has been active within the engineering profession association as well as numerous philanthropic undertakings including a current board member for Winnipeg Jets True North Foundation.

Sponsorship Opportunities

The success of the Young Professionals Gala would not be possible without the support and sponsorship of industry. Sponsors will be represented in promotional materials and communications, illustrating active support of the development of the industry's future leaders. Various levels of sponsorship exist to suit your needs. Please visit the [ACEC website](#) for more information on the opportunities available. Please direct any inquiries to Vanessa Krahn, EIT, ACEC-MB YP Committee Member, at vanessa.krahn@amecfw.com, or by phone at (204) 488-2997.

The ACEC-MB Young Professionals thank our generous Reception and Platinum sponsors:

Reception



Platinum



Those attending this event are eligible for 3 APEGM PDH credits - Informal Activity.

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TWICE in Conjunction with APEGM

CIPWIE: Presence Workshop

SAVE THE DATE:

Monday September 14, 2015

About the Speaker:

Christine Paquette (Bridge Dynamics) is conducting a half day workshop- Presense: The "You" Who Enters the Room, on September 14, 2015. Christine will deliver a three hour professional development workshop for the professional women of APEGM.

Objectives:

The curriculum will aid in:

- Gaining more clarity on three types of presence, their distinctions and keys for their industry / profession
- Developing the components of a great first impression
- Developing the presence one has in one's profession life / career
- Cultivating the "WOW" style that works for your role
- Building skills to draw people in and build trust - the "how to" of developing presence

Register Online:

<http://www.apegm.mb.ca/Events.html#Event184>

Presence: The "YOU" Who Enters the Room

Have you ever heard a speaker and been drawn in immediately by what she was saying? Have you ever worked with a manager or colleague and you immediately felt at ease and comfortable in his presence? What is that 'something' he has?



"I would recommend this workshop to all operations people."

Darek Paluszek
PCL Constructors

Presence



In this workshop you will learn what Presence is and why it is important in your professional life. Discover how to discern the qualities developed by engaging speakers, leaders and those who turn heads when they enter the room. Unlock the qualities of presence that exist within you to build stronger professional relationships.

Join Christine Paquette, with Bridge Dynamics, in this engaging, interactive workshop and discover how to hone your qualities of **Presence**. Learn how to draw people in, build trust and turn heads – in the workplace, with colleagues and with customers.

"This workshop offered an excellent opportunity to take a step back from the 'get things done fast' pace and reflect on those qualities that make one a good or better leader. And a great reminder to hone those that don't necessarily come as naturally!"

C. Kuruluk
MB Hydro

"The training has provided me with a better understanding of Presence as well as provided me with a road map to follow to ensure I make some considerations in the future."

Peter de Rocquigny
PCL Constructors

Monday, September 14th
\$60 per person, breakfast included.
Registration & Networking starts at 8:00am
Session starts at 8:45am

Register online at
<http://www.apegm.mb.ca/Events.html#Event184>

Bridge Dynamics
204-955-2263
www.bridgedynamics.ca

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Professional Development: Introduction to Liability and Risk

DFS
Design Firm Seminars

Helping technical professionals to thrive, manage and deliver quality.

designfirmseminars.ca
designfirmseminars@gmail.com
Edmonton - Toronto - Ottawa - Fredericton

SAVE THE DATE:**Friday, September 25, 2015**

Please join the Association of Consulting Engineering Companies - Manitoba (ACEC-MB) for a professional development event on September 25, 2015.

The topic is "Introduction to Risk and Liability" and will be presented by Mr. Andrew Steeves, P.Eng., M.Sc., MBA, a professional speaker with Design Firm Seminars.

Session Program:

7:30 am: Registration
8:00 am: Session
10:00 am: Mid-morning break
12:00-1:00 pm: Buffet Lunch
2:30 pm: Mid-afternoon break
5:00 pm: Wrap up

The course will take place on **Friday, September 25, 2015, from 7:30 am to 5:00 pm** at the Winnipeg Construction Association, 1447 Waverley Street. Registration and continental breakfast will begin at 7:30 am, with the course beginning at 8:00 am.

- **Proposals and Risk** (proposal as a contract, commercial risk, client risk, project risk, technical risk)
- **Components of a Contract** (memorandum of understanding, terms and conditions, forms of contract, general conditions, parties, jurisdiction, consent, etc.)
- **Major Contract Considerations** (standard of care, tort, negligence, samples from ACEC, scope of service, change orders, time of completion, indemnity, collateral warranties, dispute resolution, confidentiality, cost estimates, payment, etc.)
- **Record Keeping & Insurance** (electronic documents, types of business insurance, deductibles and limits, professional indemnity, basis of claims, warranties, guarantees, certificates, fitness of purpose, etc.)
- **Client Communication Management** (expectations of quality, traps, communications)
- **Risk Management** - preparing for the worst case, unfolding of a lawsuit (how it works, what to expect, stages, key issues)

Who should attend?

This seminar provides an overview of key concepts relating to liability and risk management at all levels of a project. This course is essential for young professionals, managers, and executives working in the construction, engineering and architectural industries; and their clients.

About the Speaker**Andrew Steeves, P.Eng., M.Sc., MBA**

Andrew Steeves has over 30 years' experience with division management, human resources, corporate planning, quality management, ISO registration, marketing,

proposal writing, consultant selection and services procurement, P3 projects, and qualifications based selection. Andrew has lectured to consultants on topics such as profitability, career paths, procurement methods and business planning. He has also lectured on business and engineering topics at several universities.

Registration

Capacity is limited to the first 30 registrants. Cost for each participant is as follows:

Employees of ACEC member firms: \$345.00 + GST

Employees of non-members firms: \$395.00 + GST

Breakfast, lunch and course materials are included in the cost.

Registration: On line- registration and payment details to follow.

As ACEC-MB still incurs catering costs related to no shows, participants who register but do not attend, will be invoiced unless cancellations are received 72 hours prior to the event.

APEGM CPD Credit

Attendance at the course can be used towards fulfilling APEGM professional development requirements. One hour of attendance equals one CPD hour.

For further details contact:

Owen Van Walleggem, Chair

vanwallegghemo@ae.ca

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Western Canada Water Conference and Exhibition- Water For People



A Climate of
CHANGE



water for people

Are you attending the Western Canada Water Conference and Exhibition in Winnipeg? The conference runs from **September 15-17, 2015** and Water For People – Western Canada Section will be ever-present – keep an eye out for us everywhere! There will be lots of fun activities with great prizes at all conference events.

This year, 100% of funds raised at the Conference will be sent to support Water For People programs in Bolivia. In rural Bolivia, access to safe drinking water is as low as 50% and sanitation coverage as low as 15%. TWFP helps those in developing countries improve their quality of life by working with local partners to support the development of locally sustainable drinking water resources, sanitation facilities, and hygiene education programs while promoting water conservation and ecological latrines. WFP has been recognized by Charity Navigator as a 4-star charity for 8 years running, putting it in the top 1% of non-profits.

If you are interested in volunteering, or donating a prize or contributing towards a prize package, please contact Nicholas Svenda at nick.svenda@gmail.com. All donations are tax deductible.

We are also pleased to invite you to join us for the Water For People Breakfast on September 17th, 2015 at 7:30 AM. Get your tickets today- you do not need to be a conference attendee! The speaker at the Breakfast will be Indra R. Prashad, President of Water For People Canada.

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CTTAM 50th Anniversary



We are excited to announce and congratulate CTTAM on their 50th AGM and Anniversary Event scheduled for November 6 and 7, 2015. CTTAM will celebrate this milestone in the company of old and new acquaintances; exploring the past, present and future as we listen to the wisdom of our great keynote speakers.

An invitation is extended to ACEC-MB members to share in this event through your participation and/or sponsorship. Sponsors will be featured on the CTTAM 50th website and during the events. For information on event registration and sponsorship opportunities, please visit www.cttam50th.ca.

In celebration of CTTAM's 50th Anniversary, the Young Leaders Committee will be preparing story boards of CTTAM members, showcasing their career highlights. These story boards will be displayed at the Young Leaders Mentorship event (Journey to Churchill) and the Gala Dinner (Royal Western Aviation Museum).

Due to the overwhelming response, CTTAM will be extending nominations through till September 18th, 2015. If you would like to nominate an individual please email YLC@cttam.com with the nominee's name, CTTAM designation, years' experience, a brief description of job responsibilities and contact information. The nominee will be contacted directly to confirm participation and provide additional information for the selection process. For additional information on the criteria and selection categories please visit www.cttam50th.ca under the tab ***nominations***.

Join us in acknowledging the impact that Certified Technicians and Technologist have made towards the success of you company.

For further information contact:

Tracey Kucheravy C.E.T., Associated Engineering

kucheravyt@ae.ca

Nathalie Emond C.E.T., Red River College

50th Anniversary Committee Chairs

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Other Notices:

Legacy Wall

Watch for the finished Legacy Wall at the University of Manitoba EITC building. The finished display should be up and running this month!

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Plan Ahead: The Machine Competition

Start planning! The 2015/2016 The Machine Competition will be looking for teams to compete soon and are looking forward to an even better year than last. Gather your teams, prepare your ideas and start your competitive engines. Prove your company is better than the rest this year at The Machine Competition.



THE MACHINE

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Call for Volunteers:

ACEC-MB Career Fair



ACEC-MB is looking for volunteers for the 2015 Career Fair! Career fair volunteers can be anyone employed by an ACEC Member Firm, willing to promote consulting as a career choice and educate students on the value of ACEC Manitoba. Involvement with ACEC is not a requirement.

Location: University of Manitoba
 Date: Thursday October 8, 2015
 Time: 3:00 pm to 7:00 pm

Typically, two volunteers are required for each time slot (3:00pm to 5:00pm and 5:00pm to 7:00pm), but if you are available for the entire time that's a.o.k.

Anyone interested in this opportunity should contact Dana Bredin at Dana.Bredin@wspgroup.com by Friday, October 2.

ACEC-MB Image Committee

The ACEC-MB Image Committee is looking for new members! T

The Image Committee is charged with increasing the profile and enhancing the image of the business of Consulting Engineering as a key consulting profession that is integral to the prosperity and high quality of life enjoyed in Manitoba.

Primary goals:

- Increasing awareness and interest in university, technical college, and high school students for the possibility of a career in the consulting engineering field.
- Improving the image of the consulting engineering industry to the general public

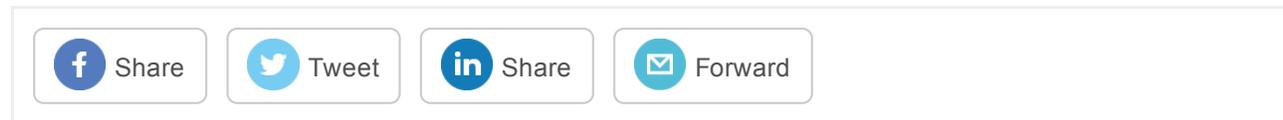
and demonstrating the importance and value provided by consulting engineers in society.

- Advocacy and promotion of our industry.

If you are interested in getting involved please contact: Dana.Bredin@wspgroup.com

ACEC-MB Energy, Science and Technology Committee

The ACEC-MB Energy, Science and Technology (EST) Committee is looking for new young professional members! The EST committee represents ACEC-MB to the Energy Sector, as well as organizations that perform scientific research and technological development of interest to member firms. [Anyone interested getting involved is invited to complete this short questionnaire](#). Those who complete questionnaires are welcome to attend the next EST meeting. The EST committee chair Kevin Beechinor will email meeting location and details prior to the next meeting.



Follow ACEC-MB on LinkedIn and Twitter

The Association of Consulting Engineering Companies of Manitoba is on LinkedIn and Twitter. Follow us to stay up to date with all ACEC Manitoba announcements, including professional development opportunities, YP events, important notices, and much more. To join or visit our website, click the links below.

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Volume 7, Issue 7
Tuesday, September 08, 2015

This message was sent by Ashley Morrissey on behalf of the Young Professionals Committee of the Association of Consulting Engineering Companies Manitoba. If you do not wish to receive electronic messages from the Young Professionals Committee, please contact your office liaison and ask to be removed from the mailing list. We thrive on feedback! For newsletter related questions or comments, please email ypnews@acec-mb.ca

If you'd like more information on the YPC, please contact our Chair, Kristen Poff, at yp@acec-mb.ca

For additional information on ACEC Manitoba and the ACEC Manitoba YPC, please visit our website at www.acec-mb.ca

Find old copies of the ACEC-MB YPC Newsletter at www.acec-mb.ca/young-professionals-newsletters.php

Ashley Morrissey

ypnews@acec-mb.ca

Young Professionals Committee – Association of Consulting Engineering Companies – Manitoba
P.O. Box 1547, Section Main Winnipeg, MB R3C 2Z4

<http://www.acec-mb.ca/>

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